



TeraTech News

Tools for programmers

100 Park Avenue Suite #360 Rockville, MD 20850
800-447-9120 • (301) 424-3903 • Fax (301) 762-8185
<http://www.teratech.com> or info@teratech.com

h
April 1999

This month we cover:

- ❖ Legacy Data (W8 program)
- ❖ This month's MDCFUG meeting
- ❖ ColdFusion 4.0 Enhancements
- ❖ Meet our new CF Business Dev.
- ❖ Poem-"Anyway"
- ❖ What a customer means to us
- ❖ Quote of the month

Legacy Data (W8 program)

A Data download and ODBC (Open Database Connectivity) direct access is what was done by us to write modern reports and web pages for organizations. Data download involves a (usually automated daily) download of a text file or report from the legacy system and it's conversion to Access or SQL server. ODBC involves finding and ODBC driver for the database used and connecting to that from the PC. The first is more widely applicable and often runs faster. The second produces up to the minute data and takes less programming. Tools such as Access and ColdFusion can be used to manipulate, calculate and display data. Access produces attractive multi-level reports and interfacing easily to fax and email systems for automatic distribution. ColdFusion takes reports and data onto the web for secure intranet or internet display and query. If you or someone else have some legacy data you need to display in a modern way, do not hesitate to e-mail: Michael at michael@teratech.com.

MDCFUG meeting



• Meeting Info

Located on 1441 West Montgomery Ave. Rockville, MD 20850 See <http://www.cfug-md.org>

• Tuesday May 11th @7pm~

-Tom Folke's on "Mass Mail Tool for Static Sites"
-Charles Arehart with "CF Journeyman" tips (tentative)
-Q&A session-Bring a floppy with either code which you're having a problem with or some code you'd like to showcase. You can also e-mail Michael@teratech.com

• Saturday, June 26, 1999~

Mark your calendars for this date because we will be co-hosting a CF conference in DC.

What is new in ColdFusion 4.0?

Several new features are a part of the new ColdFusion 4.0. These features are the following:

-Rapid development

*Team development system
One-step deployment
Interactive debugging
Two-way visual programming*

-Open Integration

*Native database drivers
CORBA components
XML integration (WDDX)
Visual tools extensions*

-Scalable deployment

*Auto-failover
Dynamic load balancing
Open state repository*

-Complete security

*Integrated authentication
Access control
Server sandbox security*

If you would like to learn more about the new features you can go to

<http://www.teratech.com/teratech/custom/cfinfo.cfm>

Our New ColdFusion Business Dev.



We all welcome Mr. David Goldfield to TeraTech. Mr. Goldfield comes to us with 14 years of experience in the computer industry, mostly

in sales and marketing positions with an educational background in computer & electrical engineering. His goal will primarily be to greatly increase sales of web application development projects and provide consulting to clients in TCP/IP design. In his spare time he likes to go boating, do water sports and play golf. From all of us here at TeraTech we wish you lots of success and goodluck!

Poem

ANYWAY

People are unreasonable, illogical, and self-centered,
LOVE THEM ANYWAY

If you do good, people will accuse you of
selfish, ulterior motives,

DO GOOD ANYWAY

If you are successful,
you win false friends and true enemies,

SUCCEED ANYWAY

The good you do will be forgotten tomorrow,
DO GOOD ANYWAY

Honesty and frankness make you vulnerable,
BE HONEST AND FRANK ANYWAY

What you spent years building may be
destroyed overnight,

BUILD ANYWAY

People really need help

but may attack you if you help them,

HELP PEOPLE ANYWAY

Give the world the best you have

and you'll get kicked in the teeth,

GIVE THE WORLD THE BEST YOU'VE GOT

ANYWAY.

~From a sign on the wall of Shishu Bhavan, Mother Teresa's children's home in Calcutta, India

A Customer

A Customer Is The Most Important Person In This Office, Either in Person Or on the Phone.

A Customer Is Not Dependent On Us, We Are Dependent On Him.

A Customer Is Not An Interruption Of Our Work; He is The Purpose Of It. We Are Not Doing Him A Favor By Serving Him. He Is Doing Us A Favor By Giving Us An Opportunity To Do So.

A Customer Is Not An Outsider To Our Business; He Is Part Of It.

A Customer Is Not A Cold Statistic - A Name Or A Filing Card Or A Ledger Sheet. He Is A Flesh And Blood Human Being With Feelings And Emotions.

A Customer Is Not Someone To Argue With. Nobody Ever Won An Argument With A Customer.

A Customer Is Someone Who Brings Us His Wants. It's Our Job To Fill Them.

~ Quote of the month ~

"No matter what you're doing, it's not enough. Do more, and do it better."

TERATECH CUSTOM PROGRAMMING

- ◆ Visual Basic, Quick Basic, C/CC++, ASM
- ◆ Access, FoxPro, Clipper, SQL
- ◆ Numeric Analysis, Statistics, Telephony
- ◆ Web HTML, ColdFusion, ASP, Java

Copyright TeraTech 1999

TeraTech, Inc.

100 Park Ave Ste 360

Rockville, MD 20850

800-447-9120 (301) 424-3903

fax (301) 762-8185

<http://www.teratech.com>

Info@teratech.com