

# TeraTech News

## Tools for Programmers

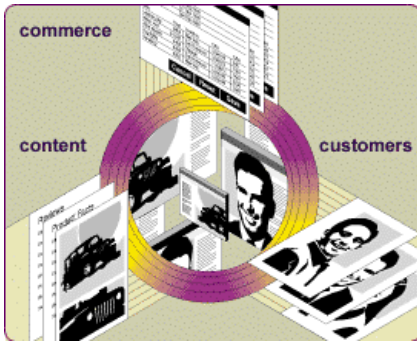
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December, 1999

### This month we cover:

- \* Allaire Spectra
- \* Toys"R"Us ColdFusion Site
- \* Y2K Scam
- \* Access 2000 conversion
- \* Email tips
- \* Tip of the Month.

### Allaire Spectra



Allaire Spectra delivers a rich set of services needed for moving a business to the Web. The six core

services of Allaire Spectra include:

- Content Management
- Workflow and Process Automation
- Roles-Based Security
- Personalization
- Business Intelligence
- Syndication

With Allaire Spectra, building and managing successful, large-scale Web systems is extremely simple and cost effective. Now, your corporation can empower individuals and embrace the Web as a strategic center of business.

#### Pricing and Availability

Allaire Spectra, which runs on Windows NT and Solaris, is immediately available. A bundled offering that includes servers, tools, training, consulting and support is available at an introductory price of \$117,445. The introductory price for Allaire

Spectra is \$7,495 per server and requires ColdFusion Enterprise Application Server. Effective March 1, 2000, pricing for Allaire Spectra and the bundled offering will be \$15,000 per server and \$181,115 respectively.

### Toysrus Sales



Before the release of their holiday catalog: Servers: 200 (clustered CF servers) Hits per day: 10 million	After the release of their holiday catalog: Servers: 350 (clustered CF servers) Hits per day: 100 million Revenue generated: US\$1M per hour
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### Y2K Scam

As 1999 ends, be alert for phone calls from so-called bank officials or credit card employees who ask for your account number, PIN number, or other personal information to verify that your accounts are Y2K compliant. Don't fall for this Y2K scam. And if you run an electronic bookkeeping system at home:

Despite all the distractions at this time of year as the holiday season and the year 2000 approach, you need to start preparing our business for year-end and organizing for the newyear. Even if your fiscal year doesn't follow the calendar year, you'll find these tips are still pertinent for Y2K preparedness.

- Get caught up on entering your income and expenses in QuickBooks.
- Save your hard copy receipts of major purchases.
- Reconcile all QuickBooks bank and credit card accounts with your December statements.
- Make a backup copy of your QuickBooks company file.
- Print hard copies of important information: profit & loss report, balance sheet, and customer and vendor contact information.

### **Access 2000 Conversion**

When you open a database in Microsoft Access 2000 that you created in Microsoft Access 1.x, 2.0, 95 (7.0), or 97, in most cases, you want to convert that database to the current version. Although you can enable a database from an earlier version without converting it, you cannot use Microsoft Access 2000 to change the design of any objects in that database, nor can you take advantage of the many new features in Microsoft Access 2000 until you convert the database.

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**Caution:** Once you convert a database to Microsoft Access 2000, you cannot open that database in earlier versions of Microsoft Access. The only exception is that Microsoft Access 2000 does allow you to convert a 2000 database back to Microsoft Access 97 format. If you plan to share your database with multiple users who are not all able to upgrade to Microsoft Access 2000 at the same time, you cannot convert the database; you will have to enable it. Always make a backup of your database before you convert it.

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Most Microsoft Access databases will convert to Microsoft Access 2000 with no difficulty. In some rare cases, however, new features can conflict with existing objects and code in the converted database. For supporting information about database conversion issues, search the Microsoft Access Office Assistant for "converting databases." This white paper summarizes issues you may encounter when you convert your database.

### **Email Tips**

E-mail can be a great business timesaver. Are you making the most of your messages? We've assembled a few tips to help you write more productive e-mails.

- Create useful subject lines.
- Make your messages short and sweet with clear, actionable text.
- Avoid fancy formatting and writing in all capitals.
- Make sure your signature contains appropriate contact information.
- Proofread before you hit the Send button.

### **Quote of the month**

" Success means going to sleep at night knowing that our talents were used in a way that served others."

Marianne Williamson



### **TERATECH CUSTOM PROGRAMMING**

- ◆ Visual Basic, Quick Basic, C/CC++, ASM
- ◆ Access, FoxPro, Clipper, SQL
- ◆ Numeric Analysis, Statistics, Telephony
- ◆ Web HTML, ColdFusion, ASP, Java

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