



# TeraTech News

Creating excellent software since 1989

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## TeraTech wins CFDJ best consulting award

TeraTech won the 10<sup>th</sup> annual ColdFusion Developer Journal "Readers' Choice Awards" for best ColdFusion consulting company in the world. The Readers' Choice Awards program, widely considered to be the most prestigious award program in the software industry, is a community-driven process in which the products participating in the program are nominated by the industry's vendors, customers, and users, as well as by the readers of SYS-CON Media's industry-leading i-technology publications. This is the fourth year in a row that TeraTech has been voted top consulting company!



## CFUNITED-06 new sponsors

Abobe (who just merged with Macromedia and make ColdFusion) is the Platinum sponsor for CFUNITED. Other new sponsors include: Gold – TeraTech, New Atlanta, HostMySite, Microsoft; Silver – CFDynamics, AboutWeb, UniversalMind, Systems Alliance; Bronze – Fingleaf Software, Savvy Software.



## Interview with Simon Horwith, CFDJ editor

I recently spoke with Simon Horwith, editor of the ColdFusion Developers Journal about CFUNITED.



**Michael:** Simon, you were a presenter at CFUNITED 2005 last year, and were a presenter at many of the CFUN conferences prior to that. What can you tell people about the evolution of the conference to its current state?

**Simon:** In the past, CFUN was always a great conference – it was a small grassroots event that was run by and for developers, which is a nice change of pace from the larger corporate events. Last year, CFUN was renamed CFUNITED, but that's not all that changed. The number of attendees got dangerously close to 1,000, an extra day was added (it had been a 2 day event in prior years), the number and quality of the sessions and speakers was better than ever, 2 days of hands-on full-day classes preempted the conference, there were BOFs and other vents going late every night, and there was a much larger number of sponsors including large corporations like Macromedia and Microsoft. This year promises to be bigger and better than ever. The format is still relatively the same as last year but an optional 4th day has been added.

**Michael:** It sounds like CFUNITED is no longer the grassroots event that it used to be? Why should developers attend CFUNITED 2006 this year?

**Simon:** Well, no it's really not a grassroots event anymore... but I say that with hesitation. Though the conference has grown, it's still very much run by and for developers... [you can read the rest of the interview at [www.cfunitied.com/interview\\_SimonHorwith.cfm](http://www.cfunitied.com/interview_SimonHorwith.cfm)]

## When is the Next Bus coming?

If you have been on the Metro in Washington DC you are probably familiar with the signs that show when the next train is coming. Wouldn't it be nice to have the same information at bus stops for when the next bus would arrive and where it is going? Soon your wish will be here because TeraTech is working with NextBus Inc and WMATA to create a system that will display that information at popular bus stops and on web enabled phones. TeraTech will be integrating mainframe data and web applications using XML and ColdFusion.



## New CF 7 hot fix

If you have been waiting for the dot zero release of CF 7 to be superseded your wait is definitely over now! CF 7.0.1 was release some time again and this week Adobe released the 7.0.1 CHF2 (Cumulative Hotfix #2). This is a rollup of all the bugs they've fixed to date (after 7.0.1). Only apply CHF2 to ColdFusion MX 7.0.1 if you are experiencing one or more of the specific fixed issues listed in the fix file. More details at [www.macromedia.com/cfusion/knowledgebase/index.cfm?id=fd71533](http://www.macromedia.com/cfusion/knowledgebase/index.cfm?id=fd71533)

## What is AJAX?

Have you heard about a new web programming technique called AJAX (Asynhronous Javascript and XML)? The technique allows JavaScript to make calls to the server from the browser without a page refresh so that you can update just parts of your page. Without the page refresh the users experience a smoother application more like a desktop application.

However, writing AJAX applications is hard work and requires a lot of care to work across multiple browsers. One of the sneak peeks at MAX was a possible future feature in Dreamweaver to create "AJaX" applications with the mouse. BTW the benefits of "AJaX" are already available in Flash Rich Internet Applications and works in all browsers.

## TeraTech Training News

Upcoming classes include:

CF201 - Intermediate ColdFusion	Jan 31, 2006
CF202 - Web Accessibility and 508	Feb 21, 2006
FB101 - Intro to Fusebox	Feb 28, 2006
FB201 - Intermediate Fusebox	Mar 7, 2006
CF206 - ColdFusion SQL Skills	Mar 14, 2006

For more information and registration please visit <http://www.teratech.com/training/>

## MAP Your Success

Higher profits are driven by better productivity. Better productivity stems from excellent managers who know that it's critical to value and motivate *all* their people (not just executives and "stars"). Excellent management is a function of MAP (mindset, attitude, philosophy) which is worth more than money in the high stakes employee motivation game.



MAP is everywhere and affects everything, so it's to your advantage to understand your colleagues' MAP, no matter your position or theirs. Managers and candidates should evaluate each other's MAP to be sure, at the least, they're synergistic; salespeople familiar with their customers' MAP will sell more; and great managers not only know their people's MAP, but also their own.

Since MAP is *learned*, not innate, it changes, either passively, through the influence of those around you, or actively, in ways that you consciously choose. Good MAP is (in no particular order) positive, open, flexible, honest, secure, interested, enthusiastic, patient, sincere, encouraging, caring and loves creativity (its own or others).



**Remember, every solution starts with, and is grounded in, your MAP.**

Miki Saxon is President of RampUp Solutions, Inc. and provides products and coaching based on [MAP \(mindset, attitude, philosophy\)](http://www.rampupsolutions.com/new/index.cfm?p=14)<sup>TM</sup>. <http://www.rampupsolutions.com/new/index.cfm?p=14> [www.RampUpSolutions.com](http://www.RampUpSolutions.com)

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