



# TeraTech News

## Software connections to your information

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### CFUnited ColdFusion Celebration Location Announced

CFUnited attendees are invited to attend a private viewing of the new Crime and Punishment museum in downtown Washington, D.C. We will have free admission for every attendee including food and open bar. This museum is full of interactive fun and interesting views of our nation's history of crime and punishment. There's even a section on Computer Crime. Wonder what that's all about! There are FBI simulations, a carnival shootout, and even a crime scene investigation label. It's hours of fun you can experience with hundreds of other community members.

Thank you to our advisory board for encouraging this venue as the perfect location for attendees to take a break and have lots of fun. Occurs Thursday June 19th at 7:00pm and is within walking distance of the convention center.

This event is Sponsored by Adobe, Carahsoft, PaperThin, TeraTech, and HostMySite. Thank you for your support!

### TeraTech Culture

TeraTech, with our milieu of expert programmers and developers, is able to solve complex problems with grace and speed. We are on the forefront of ColdFusion development, constantly contributing to the CF community with training, tips and tricks, as well as conferences. Since the 1989 inception, we have made a name for ourselves as the people to turn to when your business is in a web crisis. How did we get here?

President and Co-Founder, Michael Smith had a vision of a company that would treat its customers and employees alike, striving to be a company founded upon

mutual respect and honesty; happy employees beget happy clients, and happy clients beget happy owners.

He realized, as many programmers know, that "some of the best code is written at night." A 9-5 culture that does not utilize the times developers work best is ineffective, so the first thing instilled in the 1989 birth of TeraTech was that hours were adjustable based on the developer. More often than not, these hours overlap into the 9-5 workday, but employees have the ability to stay working into the wee hours of the night when they are busting out good code.

To further ensure happy workers, TeraTech holds communication at the apex of importance. We deal with problems head on, and feel the best way to fix a problem is to get all the information out in the open. It may be brash, but it is for the sake of long term sanity. If a problem goes on unchecked simply because people are afraid of another's reaction, productivity drops and we are bogged down when really all that time worrying could have been spent fixing the problem. And that is what TeraTech does best; we fix problems when your servers are in pain.

### TeraTech Training Class Schedule

TeraTech offers training classes for ColdFusion and Fusebox for every skill level. Here are the upcoming classes you can sign up for.

**CF210: ColdFusion Administration** June 24<sup>th</sup> 10am-5  
Taught by resident ColdFusion expert Ajay Sathuluri, this class will teach how to administer a ColdFusion server with an eye towards security. It will go into detail about Sandbox security, as well as other security tips, including closing backdoors, forgotten passwords, and SQL Injection.

**FB201: Intermediate Fusebox 5** July 15<sup>th</sup> 10am-5  
Taught by resident expert Ajay Sathuluri, this class will begin with an overview of Fusebox 5, conveying the differences between Fusebox 4, and will go into all aspects of Fusebox, including Using XFA's, Understanding Layouts, and Using Plugins.

**CF201: Intermediate ColdFusion** July 22<sup>nd</sup> 10am-5  
This class, also taught by Mr. Sathuluri, goes into detail about securing your sites and parts of your sites from

hackers and web vandals. This includes discussions on Members Only features, Locking and Form Validation.

All classes are held at TeraTech's Rockville headquarters. To sign up for these classes, or for a full class schedule list, go to <http://www.teratech.com/go/training/class-schedule>.

### MDCFUG Lunch

Many apologies for last months' confusion about the date of the MDCFUG Lunch. It seems there is an annual holiday, something called Memorial Day, that the United States Government decided should be held on the day I originally planned lunch. The nerve! I have done days and days of research that no such holiday will interfere with this month's lunch being held at 1:30 pm on Monday, June 30<sup>th</sup>, that is unless you celebrate Congo's 1960 Independence from Belgium, or the 55 year anniversary of the first Chevrolet Corvette rolling off assembly line in Flint, Michigan. I digress.



Lunch will be held again at Potbelly's, located at 1701 Pennsylvania Ave, NW. It has heaps of tasty sandwiches for a really low price, so low you might want to get two. To get there via metro, get off on the Farragut West Metro stop on the Blue/Orange Line and walk south on 17<sup>th</sup>. The restaurant will be on your right, and I'll be inside with a sign to let you know you're in the right place.

Like our monthly MDCFUG meetings at TeraTech's Rockville headquarters, lunch is a great way to connect with other people working in ColdFusion and discuss related issues in an informal setting. Also like our monthly MDCFUG meetings, the MDCFUG lunch will be completely free, with exception to the price of your own food.

If you are interested in having a lunch, but are not close to the location we chose, please let us know. All questions, comments, concerns and suggestions should likewise be directed to Matt Weiss, Matt (at) teratech.com. Hope to see you all there!

### A Snapshot of Entrepreneurs

Do you sometimes get the impression that, like the garage of "olden" times, the college dorm room is where most startups start? That founders are dominantly twenty-somethings, many who skipped or quit college, who got some friends together and grabbed the brass ring?

Even more hilariously, do you believe that startups are a by-product of the Internet, as has been frequently

explained over the last 15 years to me by younger, more nimble minds?

You may if you go by the media since even old media focuses obsessively on young entrepreneurs doing wild things on the Net from their dorm rooms.

Not so.

*"...a new study by the Ewing Marion Kauffman Foundation and researchers at Duke and Harvard universities reveals most U.S.-born technology and engineering company founders are middle-aged, well-educated, and hold degrees from a wide assortment of universities."*

I found this information at Dobbs Code Talk where [Jon Erickson's great post highlights key points](#) in the study (note that the focus is US-born founders of engineering and tech companies), the first two being that

- **twice as many U.S.-born tech entrepreneurs start ventures in their 50s as do those in their early 20s.**
- **elite, highly ranked schools are over-represented in the ranks of these founders, and Ivy-League graduates achieve the greatest business success; however, 92 percent of U.S.-born founders graduate from other universities.**

According to Vivek Wadhwa, the study's lead researcher and a Wertheim fellow with the Harvard Law School and executive in residence at Duke University,

*"While education clearly is an advantage for tech founders in the United States, experience also is a key factor."*

Click on over to read more and for a link to the actual report, you'll find both interesting reading.



Miki Saxon is President of RampUp Solutions, Inc. and provides products and coaching based on [MAP \(mindset, attitude, philosophy\)](#)<sup>TM</sup>.

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- XML, Numeric Analysis